

Business Strategy Presentation

- **Life & Healthcare Solutions Business**
- **Mobility Solutions Business**
- **ICT Solutions Business**

Business Strategy Presentation

Life & Healthcare Solutions



林田 博巳

HAYASHIDA Hiromi

Managing Executive Officer,
Business Sector President,
Life & Healthcare Solutions Business Sector

December 17, 2025



Providing solutions that contribute to life, health and comfortable lifestyles as our first pillar of earnings

Strategy to date

Strengthen vision care, agrochemicals and oral care
Actively invest in wellness solutions and medical solutions to create new products and businesses

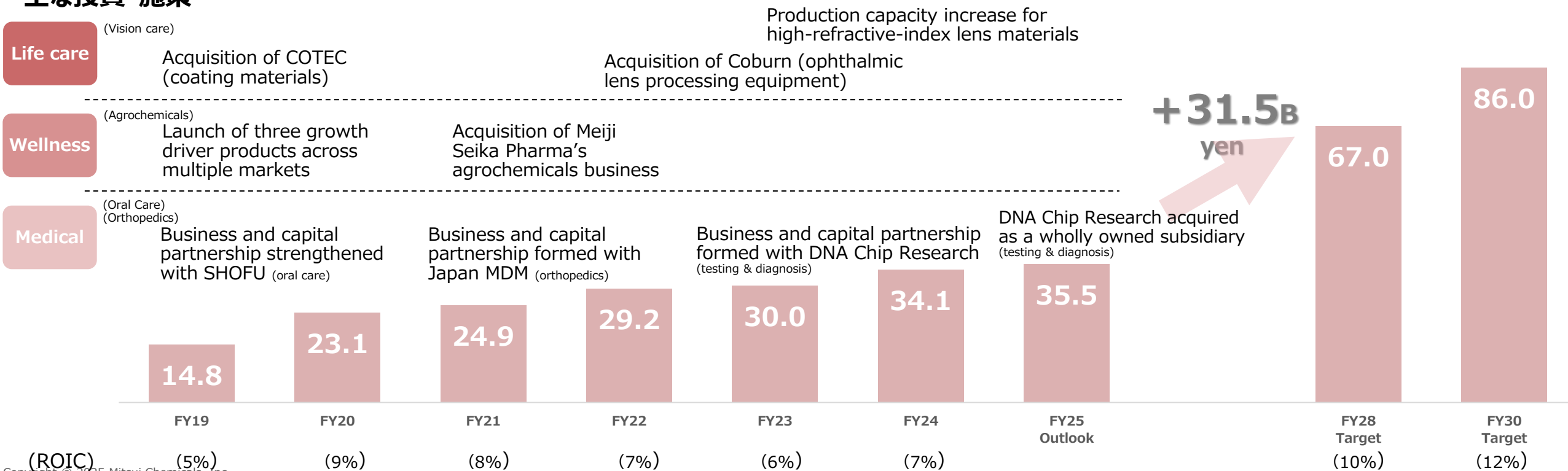
Environmental changes & business situation

Solid growth for vision care and agrochemical products
Pursuing the restructuring of oral care
Progress toward new businesses and M&A behind schedule

Strategy for achieving our FY28 targets

Pursue steady growth for vision care and agrochemical products
Actively invest to turn medical solutions* into a new pillar of earnings
*Oral care/orthopedics/testing & diagnosis
Seek proactive global expansion, including through M&A

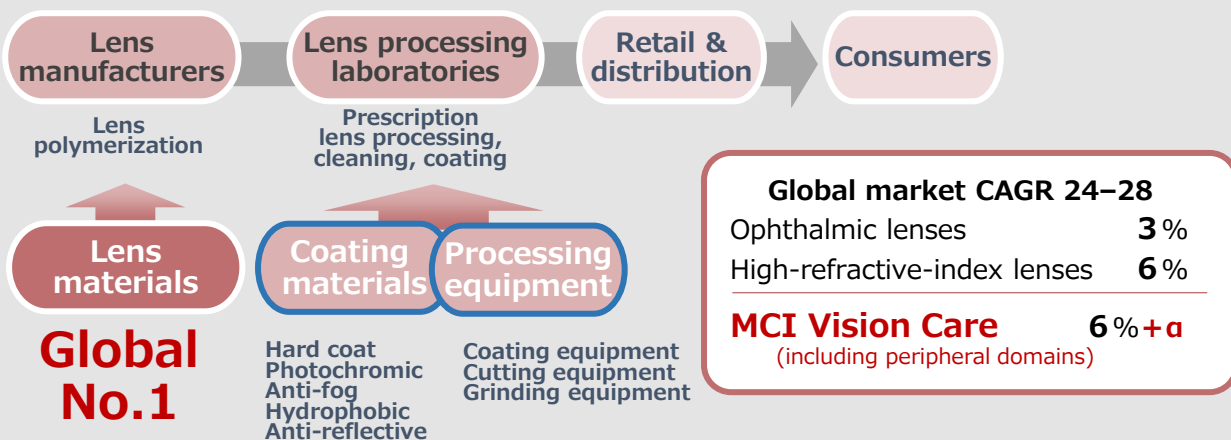
主な投資・施策





Accelerating growth by expanding into peripheral domains with high-refractive-index lens materials, as well as with the coating materials & equipment business

Driving the market throughout the value chain, including in peripheral domains



Expanding efforts to capture growing demand for high-refractive-index lens materials

Reinforcing marketing efforts amid rapid market growth



Increasing production capacity in line with demand (January 2024; next planned for 2028)

Further growing the coating materials & equipment business

● **Fleshing out our lineup of functional coating materials**

Continuous M&A and tie-ups

Bolstering our technological development capabilities for new coating materials through **tie-up with flō Optics** (July 2025)

Developing new products through combination of **coating materials and processing equipment**

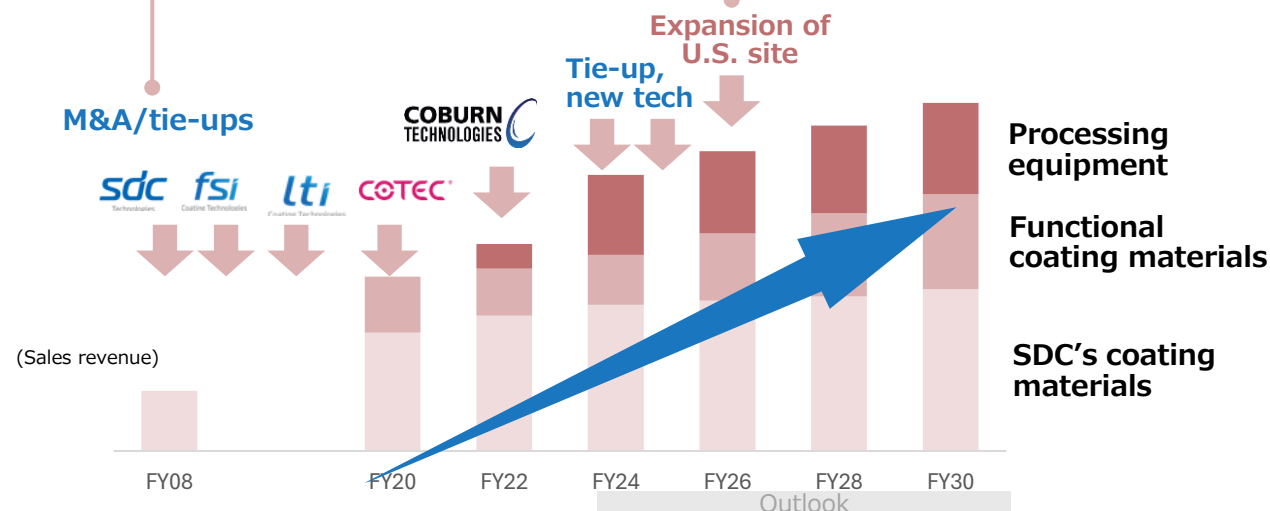
Also focusing on new sectors such as AR/VR as we pursue **expansion in all sorts of surface coating markets**

● **Bolstering capabilities across production, sales & technology**

Leveraging Coburn sites to advance into emerging markets **South America, India, Africa, etc.**

Expansion of U.S. site under SDC (October 2026)

Consolidating sites to enhance both technical support and capabilities for development in line with local area
Bolstering R&D capabilities for next-gen materials





Accelerating growth by expanding into peripheral domains with high-refractive-index lens materials, as well as with the coating materials & equipment business

Ophthalmic lens value chain

Lens manufacturers

Lens polymerization process

Optical labs

Processing

Prescription processing, addition of functionality, etc.

Glasses retailers

Consumers

MR™ business



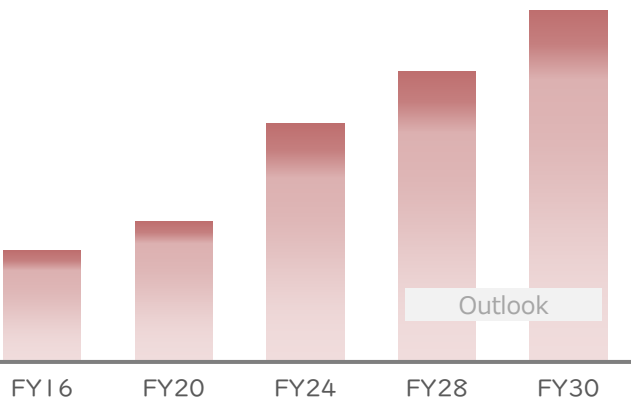
- ◆ Developing and providing new materials and technologies
- ◆ Boosting production capacity in response to demand
- ◆ Pursuing sales growth in growth markets

Coatings & equipment business

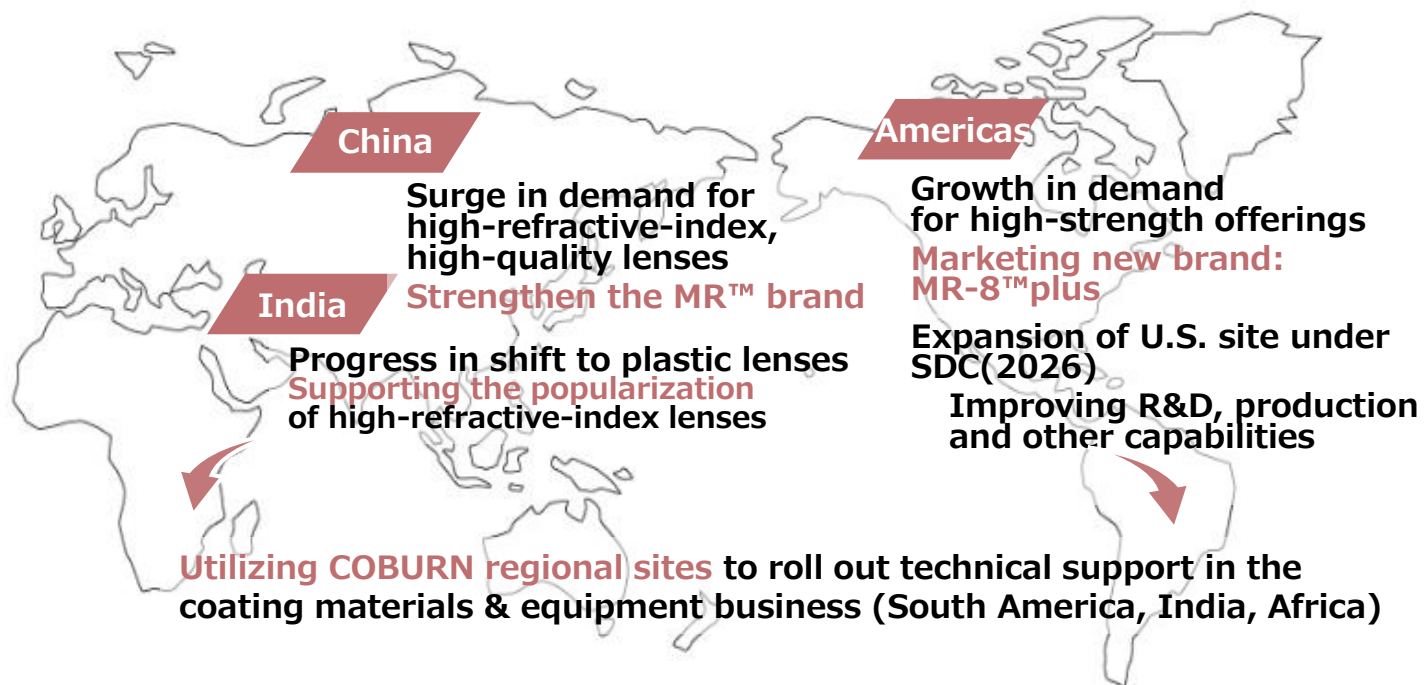


- ◆ Continuously pursuing M&A and tie-ups
- ◆ Bolstering coating materials and technology development
- ◆ Advancing into emerging markets and pursuing sales growth

Business-wide sales revenue



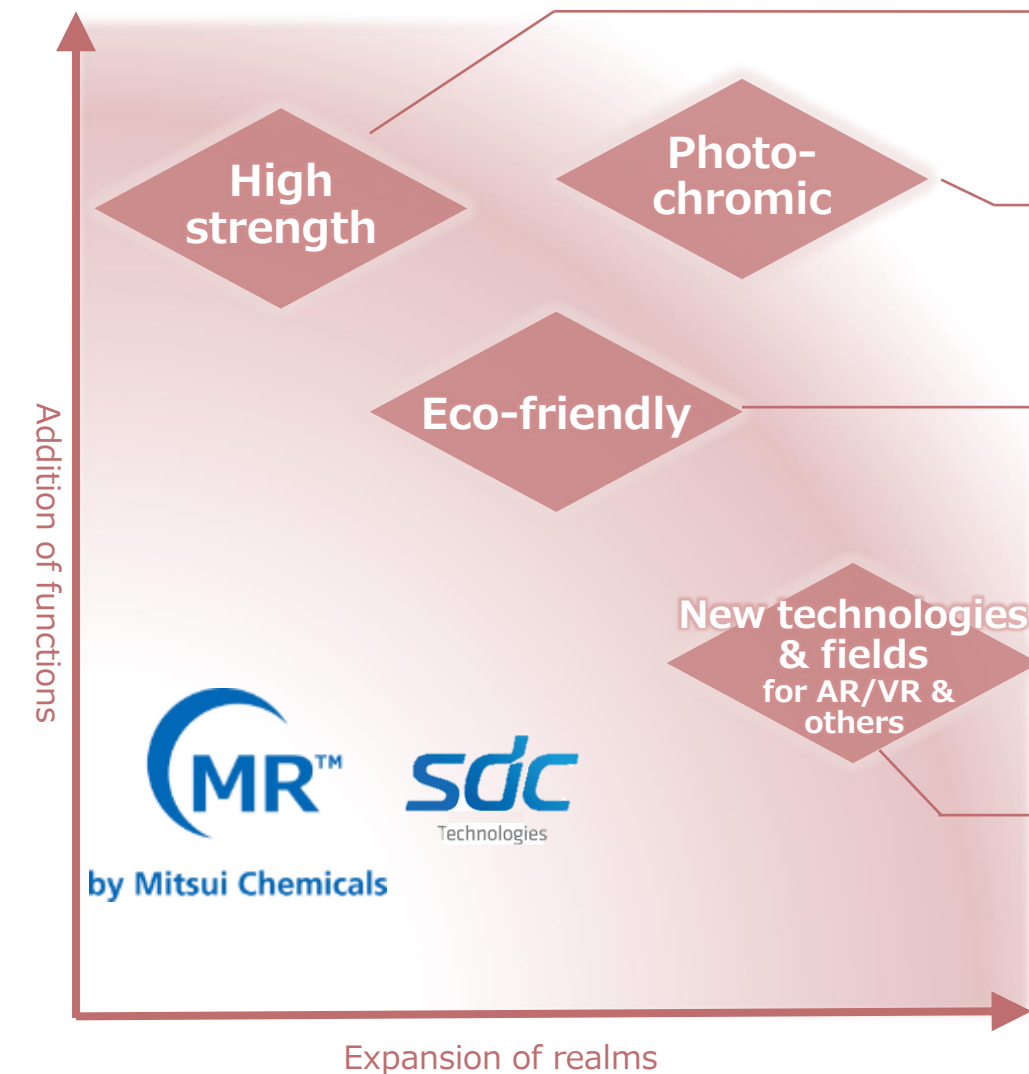
Sales growth in growth markets and emerging markets



Providing value throughout the value chain, including in peripheral domains
Pursuing market expansion and sales growth worldwide



Pursuing the development of new materials and technology to achieve continuous business growth



◆ New high-strength brand: Expanding sales of MR-8™plus

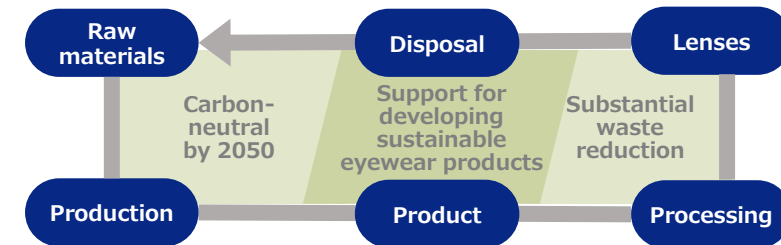
- Impact-resistant lenses have a high market share in the U.S.
- Ensuring the brand offers adequate strength as an impact-resistant lens, while also seeking to balance this with optical properties

◆ Photochromic materials and technologies

- Acquiring photochromic dye technology from James Robinson Speciality Ingredients, providing high-quality, high-performance photochromic systems that combine dyes with coating materials and processing equipment

◆ Eco-friendly materials and technologies: initiative

- Expanding sales of plant-derived brands (MR-160DG™, MR-174™ & others)
- Efforts to develop & commercialize technology for more efficient lens manufacturing processes
- Pursuing the chemical recycling of MR™ lens materials based on effective use of lens swarf and waste lenses



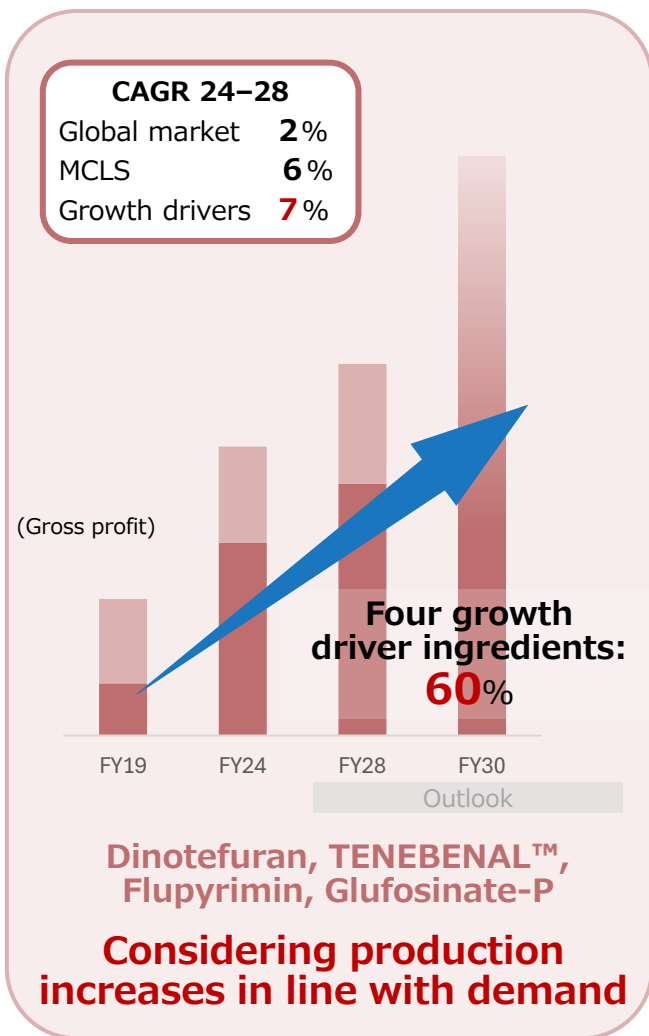
◆ New technologies and materials & technologies for new fields: AR/VR & others

- Tapping into digital technology to enhance development of next-gen coating materials and technology through our tie-up with flō Optics
- Developing hard coating materials offering high clarity and abrasion resistance for AR/VR applications
- Pursuing the development of high-performance materials for other fields, including automotive and electronic device applications



Maximizing value of active ingredients positioned as growth drivers and accelerating their global rollouts

Doubling profit, with a focus on growth drivers



Accelerating rollouts to additional regional markets and applications with a registration drive to maximize value of active ingredients

Registered countries for crop solutions	FY19	FY20	FY21	FY22		FY24
Dinotefuran	Brazil					
TENEBENAL™		Japan, South Korea	China, Philippines, Indonesia	India		Vietnam, Thailand
Flupyrimin	Japan			India		
Glufosinate-P	Grew domestic sales & bolstered overseas rollout					

Registrations for TENEBENAL™

vs. December 2024	Crop solutions	Life solutions
Registered	6→8	22→23
Applied	7→5	1→1

Bolstering development of formulations and mixtures for each active ingredient in line with the needs of various countries, regions and target markets

Breaking down markets by region, crop and pest to better analyze needs

Developing formulations and compounds able to differentiate themselves in target markets

Developing future growth drivers for beyond 2030

Fleshing out our pipeline with both chemical and biological crop protection products

Actively conducting M&A both in Japan and abroad in pursuit of further business expansion



Speeding up business growth through early achievement of positive effects from M&A

Agrochemical business acquired from Meiji Seika Pharma seeing steady growth above the initial plan

- Following integration of the sites of both companies when the acquisition was completed in January 2022, integrated the companies themselves and carried out a reorganization a year later
- Established the BSRC*1 in April 2023 with the objective of strengthening biosolutions research based on infrastructure for naturally derived drug discovery, to further develop Meiji Seika Pharma's strengths. Also expanded open innovation
- Measures to achieve synergies are progressing according to plan. Sales synergies in particular have been achieved earlier than planned, worth in excess of 1 billion yen of costs per year

*1 Biological Solutions Research Center



BSRC Shinkiba Satellite Lab

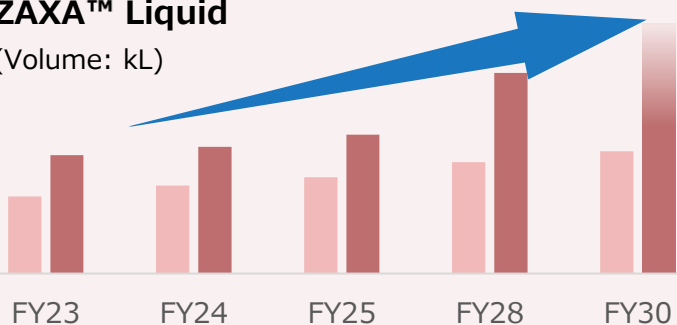
Growth in ZAXA™ Liquid*2

Initial plan revised upward due to effective use of MCI's domestic sales resources

⇒ Planning to increase the Group's domestic production capacity for preparations

ZAXA™ Liquid

(Volume: kL)



■ Plan at acquisition ■ Results + Outlook



Leveraging infrastructure at the Kitakami Factory (factory acquired from Meiji Seika Pharma)

Development of ability to serve as our second major active ingredient plant after the Omuta Works

Launch of probenazole and flupyrimin production; achievement of business continuity planning in procurement

⇒ Investment in equipment to reduce production costs, and in turn further boost competitiveness, is proceeding smoothly



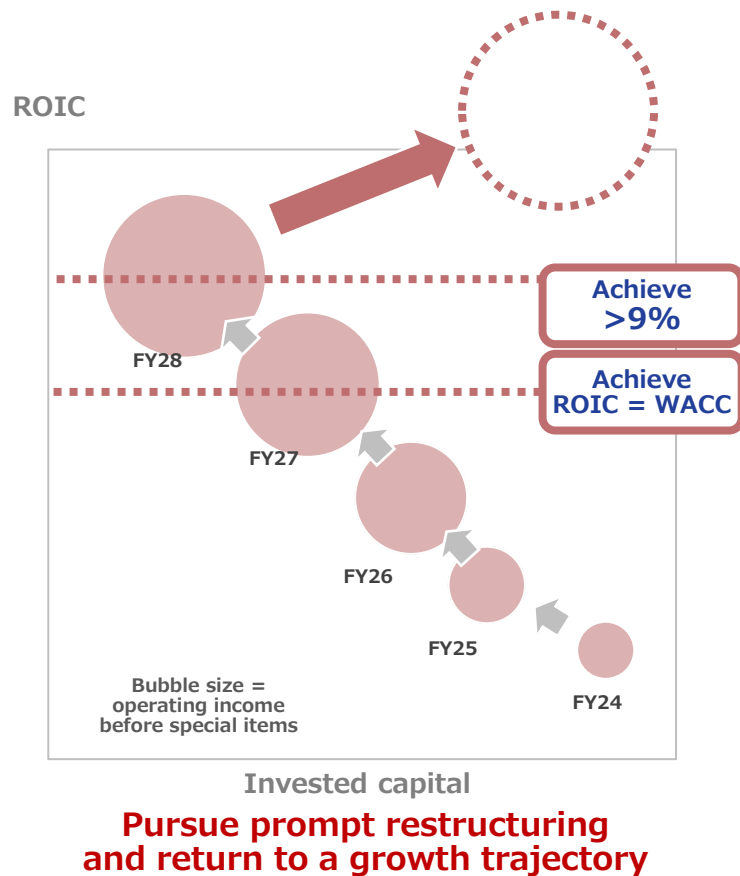
Rolling out a wide range of products using probenazole and flupyrimin active ingredients produced at the Kitakami Factory

*2 Glufosinate-p (preparation containing an active ingredient originally from Meiji Seika Pharma)



Improving profitability and capital efficiency via structural reform at Kulzer and a global, group-wide strengthening of partnerships

Becoming a global leader with a strong presence



Strengthen business foundations in key overseas regions, including through M&A





① Structural reform: Optimizing structure to boost global competitiveness

Reorganization of sales sites	India, Singapore	Implemented in FY24
Downsizing SG&A personnel	15% reduction Get S&GA ratio on par with global competitors	Majority completed in FY25 Continuing with aim to reach target level
Consolidation of production sites	Consolidate production of artificial teeth: China & Germany → Germany Improve production efficiency	FY25

② Invested capital reduction: Improving structure and reducing surplus capital within the Group

Structural reform	Reduce invested capital via ① Structural reform
Reduction of surplus capital	Optimize distribution of capital between group companies around the world Reduce cash conversion cycle at group companies

③ Growth strategy: Increasing sales through efficient solutions marketing and Group integration

Improvements to sales & marketing approaches	Incorporate DX-based customer trend analysis to improve our ability to offer and market solutions	FY24 onward
Sales growth through Group integration	Grow sales by leveraging mutual synergy between Kulzer and SUN MEDICAL's products and markets	Ongoing
	Launch of new product: ZEN CAD-4 Block (CAD/CAM-based crown material) <div>    </div> <div> Monomers utilizing tech from the vision care sector Development & production Sales </div> 	FY25



Pursuing structural reform through focus on EMEA and U.S. growth markets, along with the lean management introduced in 2018

Sale of SUN MEDICAL's new products by Kulzer in the U.S.



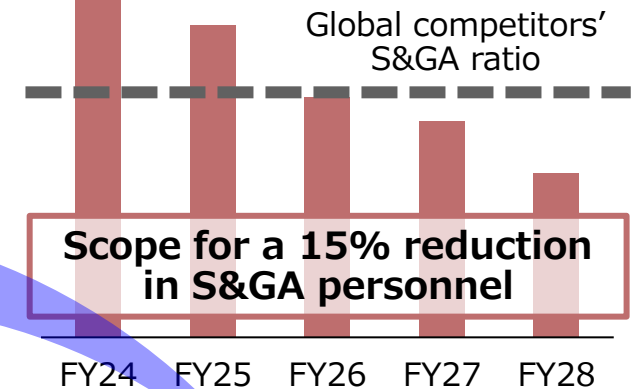
Efficiency improvements in growth markets

- ✓ Reducing operational flows by appointing a new CEO to implement agile practices
- ✓ Expediting decision-making by stationing the Business Sector Vice President at the U.S. site
- ✓ Improving productivity by consolidating sites (branches and plants)
- ✓ Increasing the efficiency of sales through DX-powered customer analysis

Concentration of artificial teeth production in Europe



Reducing S&GA ratio to a level below global competitors

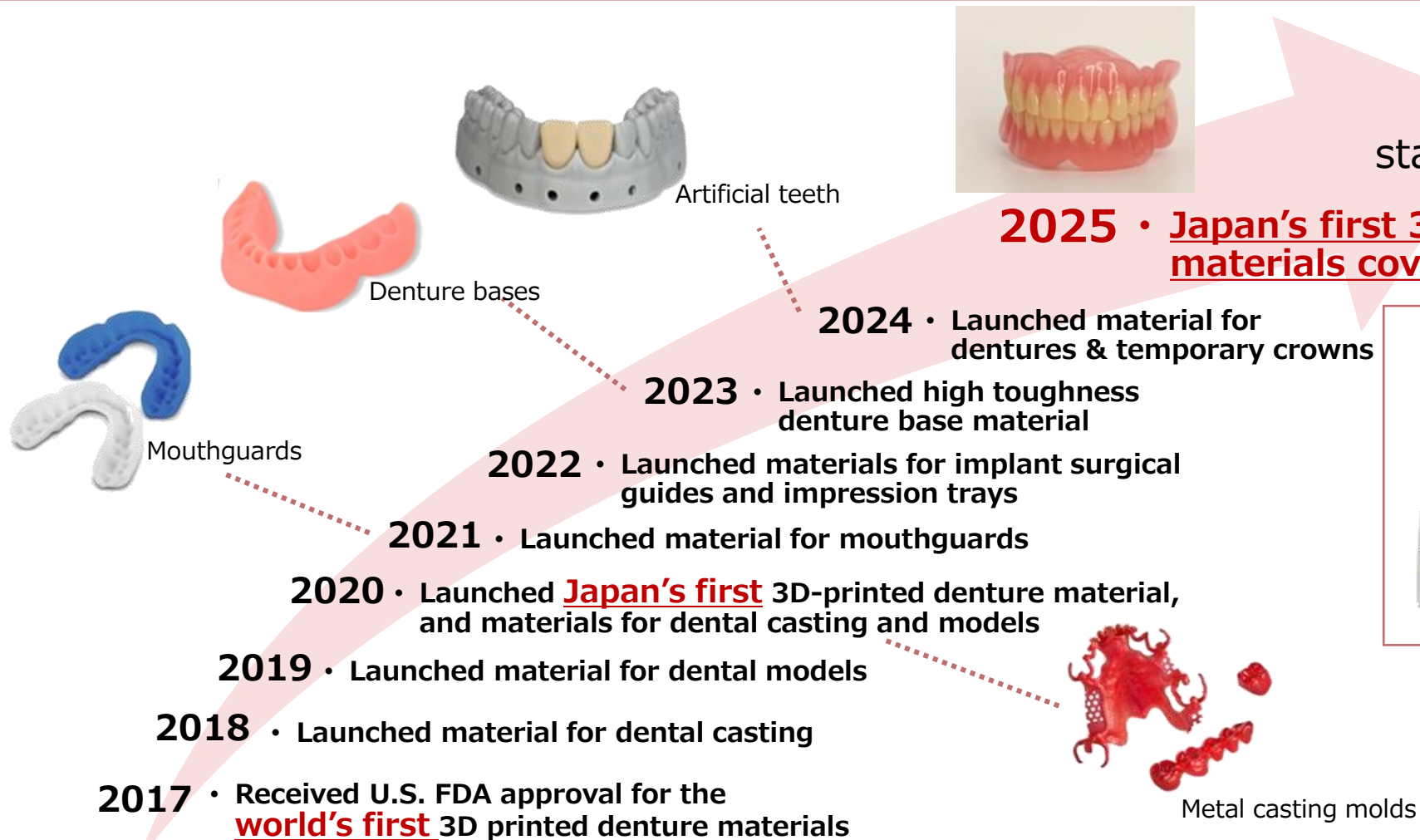


Withdrawing from inefficient areas

Opening of Saudi Arabian branch to bolster business in the Middle East & Africa



Leveraging the Group's comprehensive strengths to solve social challenges



Social challenge*

Helping to ensure a stable supply of complete dentures

Efforts to solve social challenges using 3D printing



Reduces complete denture production time

Delivers stable, uniform production

*A shortage of dental technicians due to the aging of skilled technicians involved in making complete dentures by hand, coupled with a lack of young technicians

Uniting Mitsui Chemicals' expertise in chemicals and 3D printing with Kulzer's ability to provide solutions for the dental market and SUN MEDICAL's capabilities in medical device production technology

Acquiring business foundations in the genetic testing sector
to speed up growth in the testing and diagnosis business

Overall testing & diagnosis market:
CAGR 5% FY19~25

Genetic testing sector: Growing rapidly amid a rise in infectious disease and personalized cancer treatments
CAGR 8% High hopes for new solutions to meet increasingly sophisticated medical needs

Basic strategy:



Leveraging both companies' strengths to generate synergy



DNA Chip Research Inc.

Highly sensitive genetic analysis tech
Capabilities in development, pharmaceuticals affairs ,
testing operations, sales and more

×



Mitsui Chemicals

Biotech infrastructure,
management resources, global network, CVC capabilities

- Expand & grow the range of unique testing and diagnosis offerings and create new business
- Advance into global markets e.g. the U.S.
- Source technology through partnerships with startups

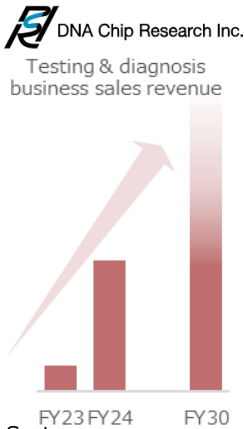
Develop DNA Chip Research's existing business

- Bolster sales and marketing for the Lung Cancer Compact Panel™*, DNA Chip Research's mainstay product
- Flesh out range of offerings for diseases beyond lung cancer

Jointly developed items

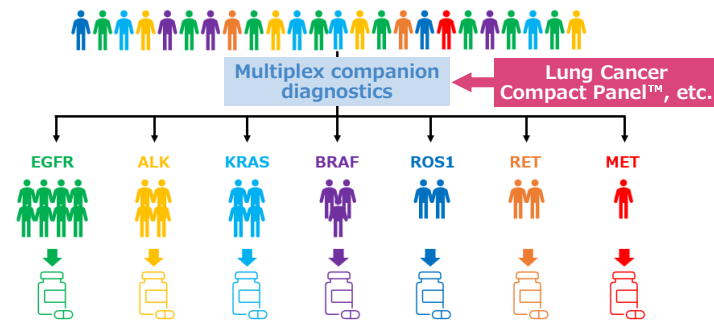
Development started on one in FY2024 and one in FY2025

*Lung Cancer Compact Panel™ Dx Multiplex Companion Diagnostic System, DNA Chip Research's name for a genetic testing service to help select treatments for cancer and other diseases for individual patients



- **Acquired DNA Chip Research as a wholly owned subsidiary** in June 2025. **Invested human resources, including as president, in pursuit of post-merger integration**
- Mainstay business **the Lung Cancer Compact Panel™* offers excellent detection sensitivity and can also be used for cytological specimens**
 - ➔ **Helps to ensure prompt administration of appropriate drugs** by enabling testing of patients who had been unable to undergo multiplex companion diagnostics
- **Leveraging our business foundations to expand the business by rolling it out overseas.** Currently also devoting efforts to **developing new diagnostic content** for diseases other than lung cancer

Lung Cancer Compact Panel™



- A type of companion diagnostics that uses multiplex gene testing to simultaneously measure gene mutations crucial to the selection of drugs to treat lung cancer
- Investigating multiple genes at the same time allows the most appropriate drug to be provided to each individual patient

Features

High detection sensitivity

Also compatible with cytological specimens

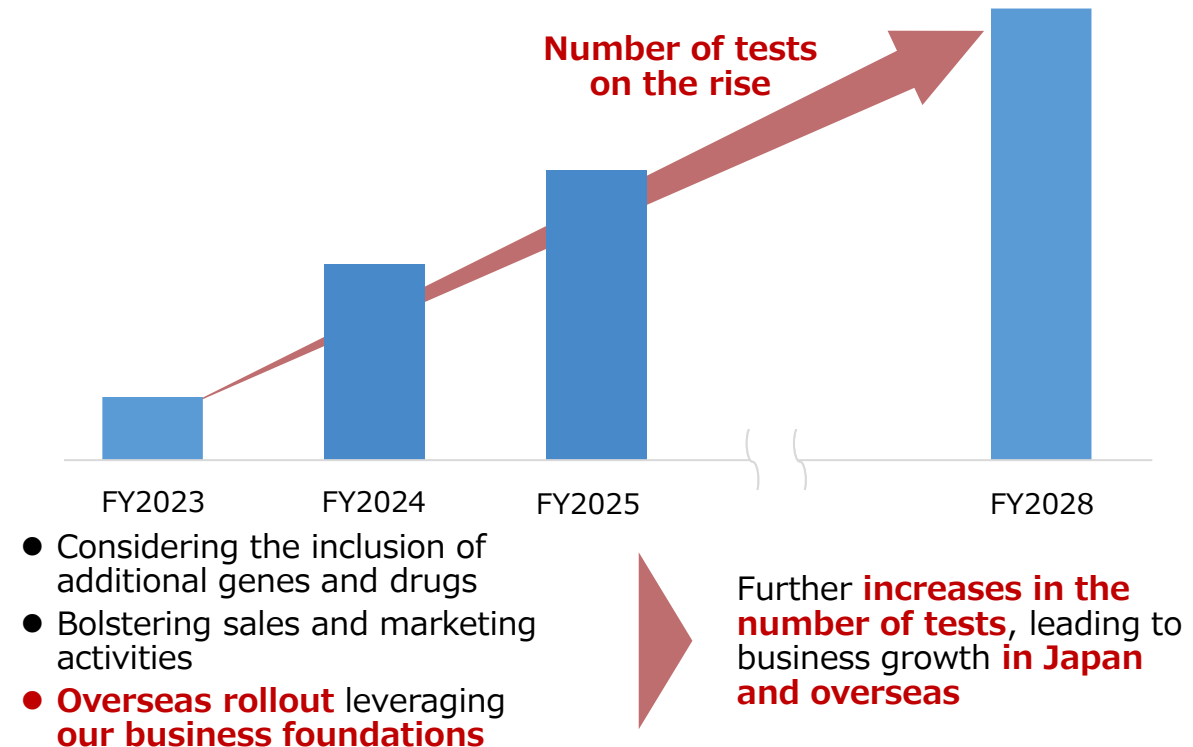
Detects key genes at the same time

Can add detection of new driver gene mutations

First lung cancer gene panel produced in Japan

- **Positioned to grow to become a major diagnostic option in Japan**, tapping into the strengths offered by its design tailored to the genetic characteristics of Japanese and other Asian people, along with high sensitivity that permits high-precision analysis even when using only very small samples
- Delivers reliable diagnoses while **minimizing the risk and burden for the patient**

Growth of the Lung Cancer Compact Panel™ business



*Lung Cancer Compact Panel™ Dx Multiplex Companion Diagnostic System

Business Strategy Presentation

Mobility Solutions



小守谷 敦

KOMORIYA Atsushi

Managing Executive Officer,
Business Sector President,
Mobility Solutions Business Sector

December 17, 2025

- ▶ **Mobility Solutions Business Strategy for VISION 2030**
- ▶ **Mobility Solutions Business Earnings and Targets**
- ▶ **Mobility Solutions Business Strategy**
 - Elastomers
 - Composite materials
 - Solutions & new business



Mobility Solutions Business Strategy for VISION 2030



Ideal vision

Providing unique materials, features and services to solve social challenges and let us achieve sustainable business growth

Contribute to solve social challenges through materials

Materials business

Elastomers

Composite materials

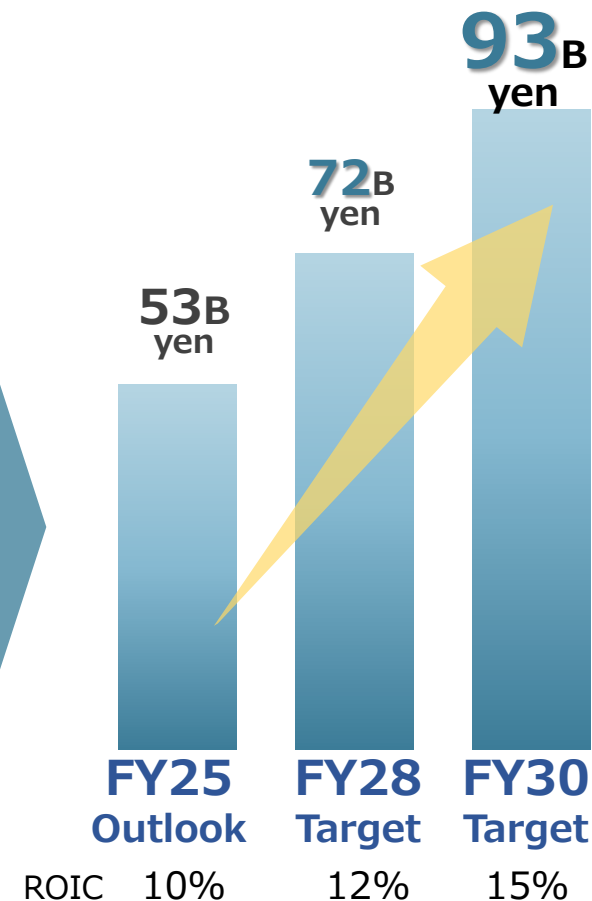
Pursuing portfolio transformation through a focus on growth markets and differentiation

Offering solutions that combine materials with services

Solutions business

Solutions & new business

- Expectations for new solutions, with the mobility field facing a once-in-a-century change
- Aiming to create new focal areas in addition to our materials business



Pursuing business expansion through the three pillars of elastomers, composite materials, and solutions & new business

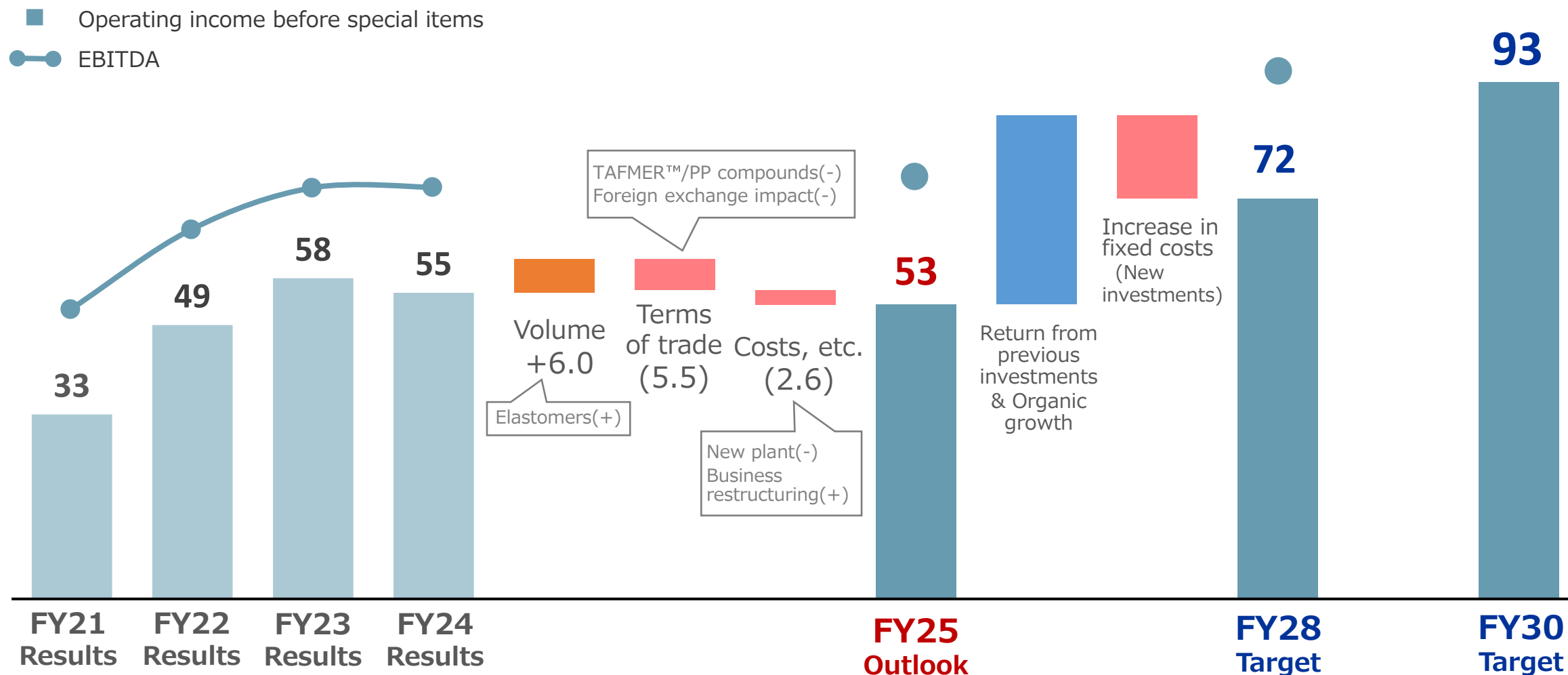


Mobility Solutions Business Earnings and Targets



Driving further growth with efforts focused on the shift to growth markets and differentiation

(単位：億円)



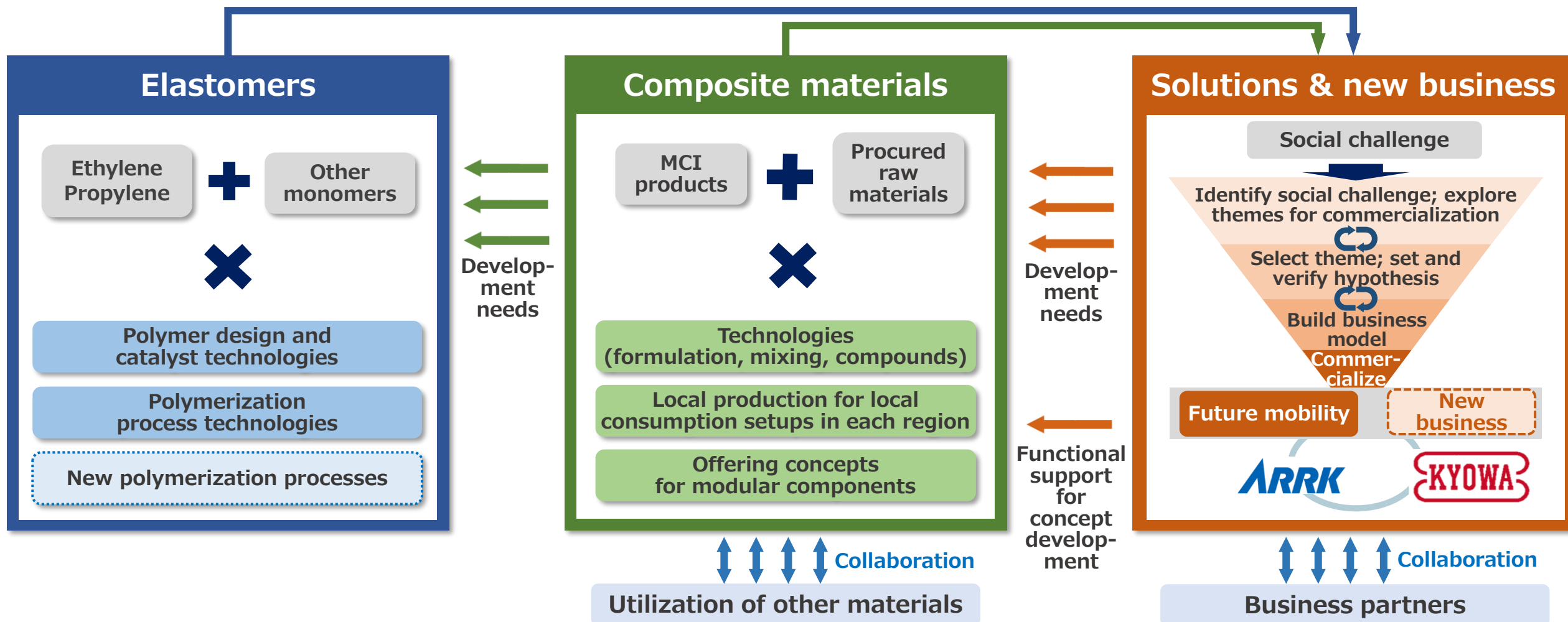


Mobility Solutions Business Strategy



Combining seeds-driven market development
with the provision of solutions and needs-driven materials

Provision of materials



Seeking to bolster business by ensuring the three pillars leverage the strengths linked by the value chain and collaborate organically



Cultivating markets and pursuing differentiation by leveraging polymers with unique strengths via the combination of raw materials, catalysts and production technologies

TAFMER™

Alpha-olefin copolymer

MITSUI EPT™

Ethylene-Propylene Terpolymer

LUCANT™

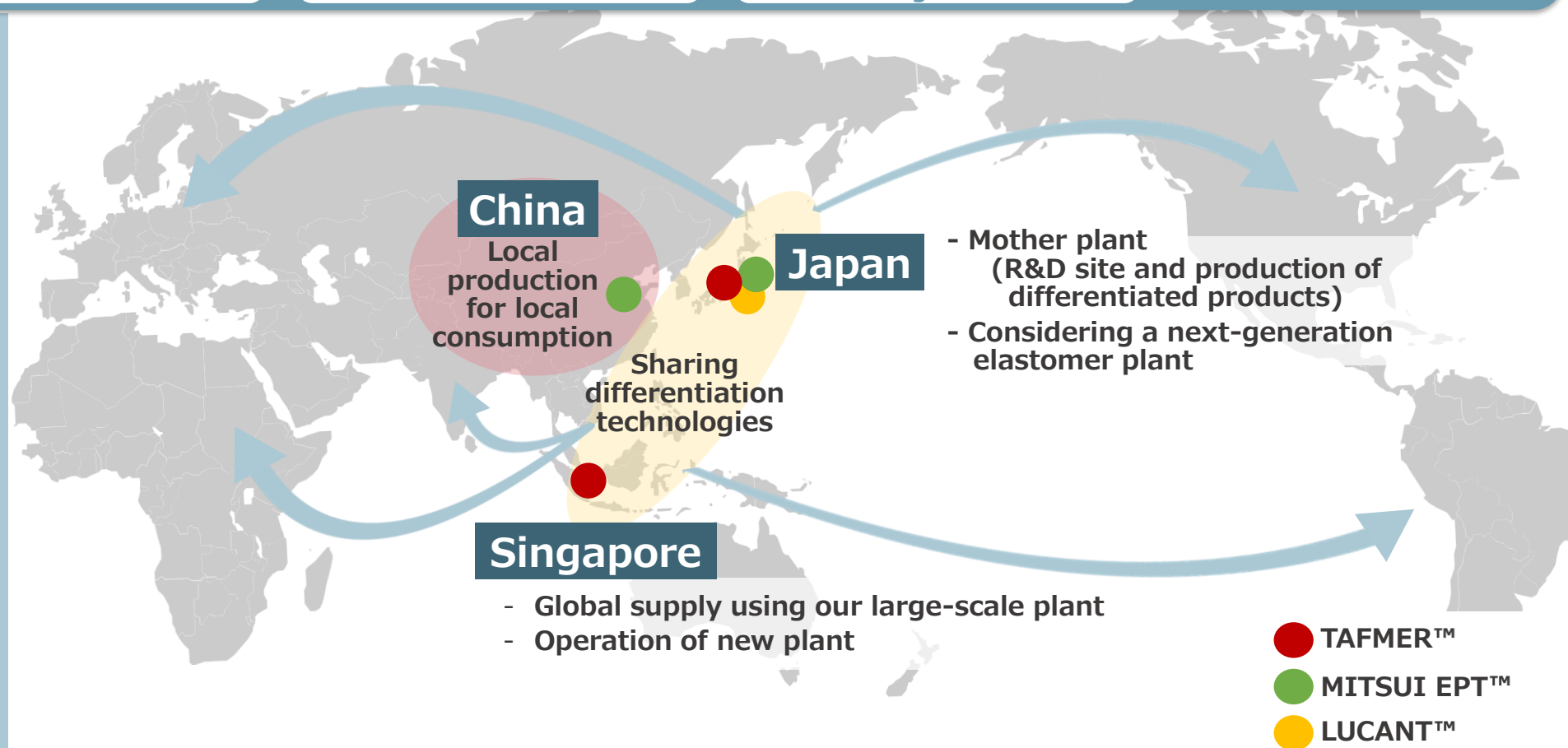
Ethylene-alpha-olefin co-oligomer

Business strategy

Continually launch differentiated products

Supply raw materials for composite materials

Develop new polymers and establish polymerization technologies



Achieving further growth and major advances as a front-runner by continually bringing new products to market



Agile exploration and rollout of new applications by leveraging diverse product lines and global sites

PP compounds

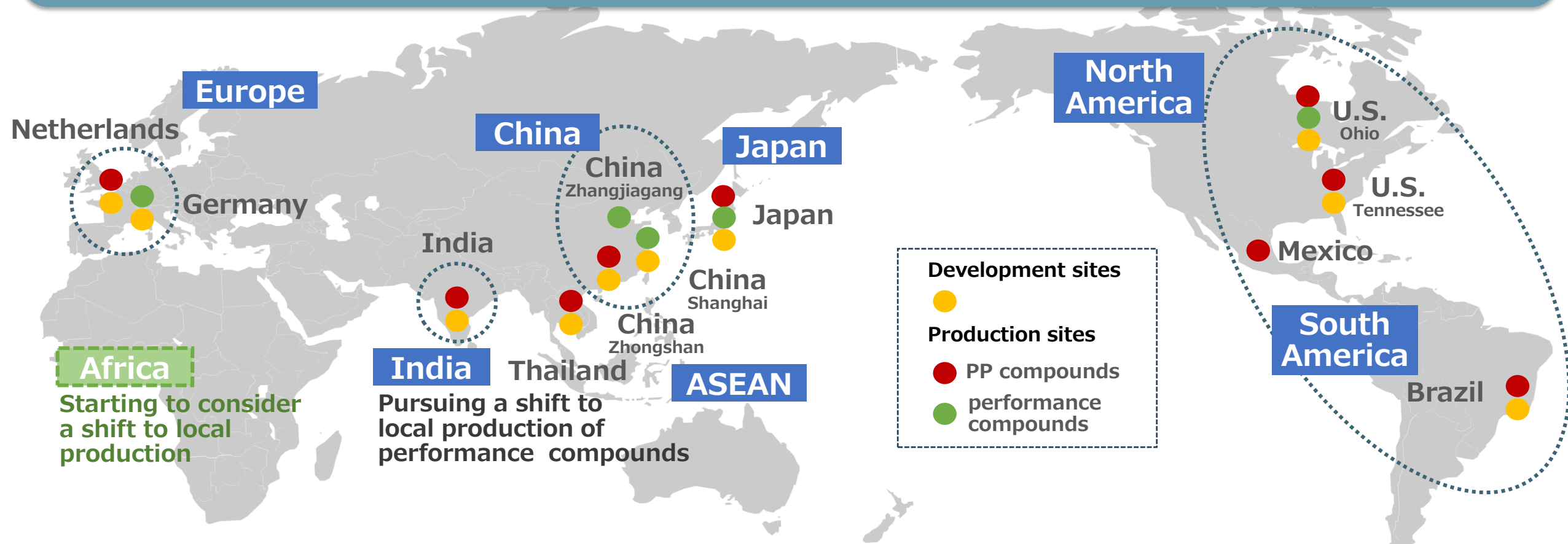
ADMER™
Adhesive polyolefin

MILASTOMER™
Olefin-based thermoplastic elastomer

ARLEN™
Polyamide 6T

AURUM™
Thermoplastic polyimide

New composite materials

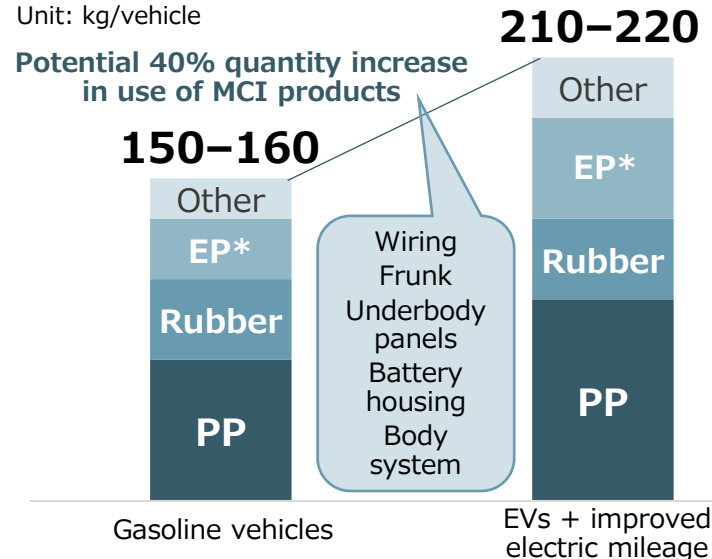


Achieving greater efficiency by building setups based on local production for local consumption worldwide and ensuring optimal operation of sites in each region



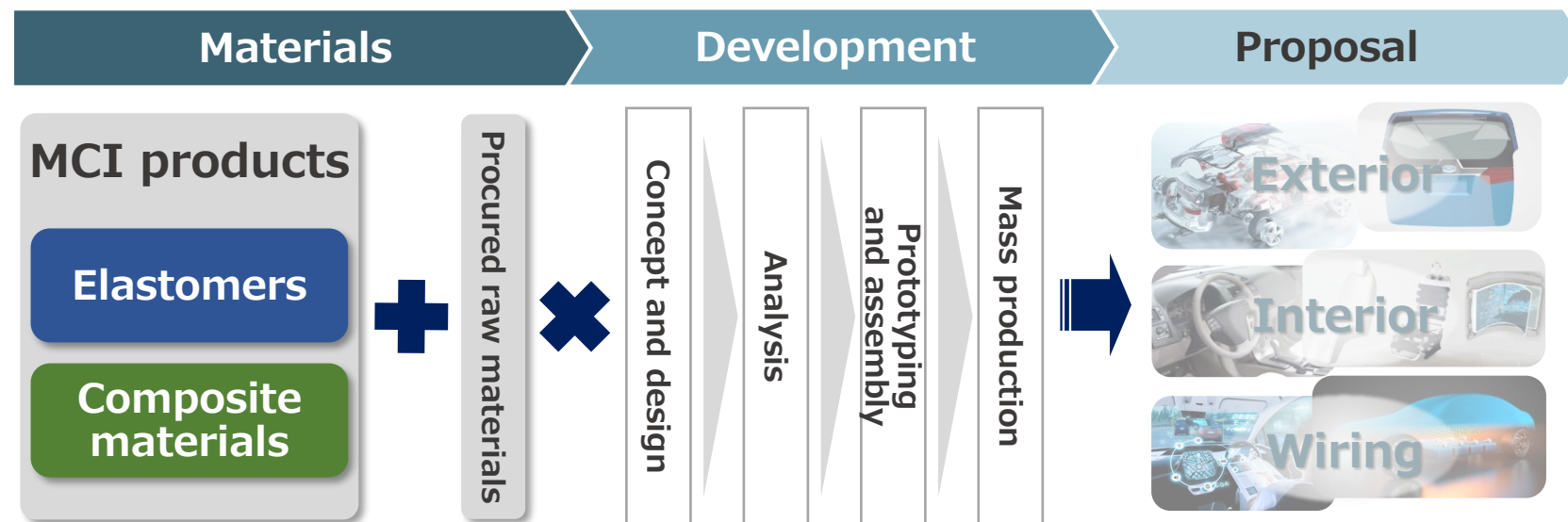
Increasing use of plastics in motor vehicles

*Assuming a midsize, five-seater vehicle (1,300–1,400 kg)
Unit: kg/vehicle

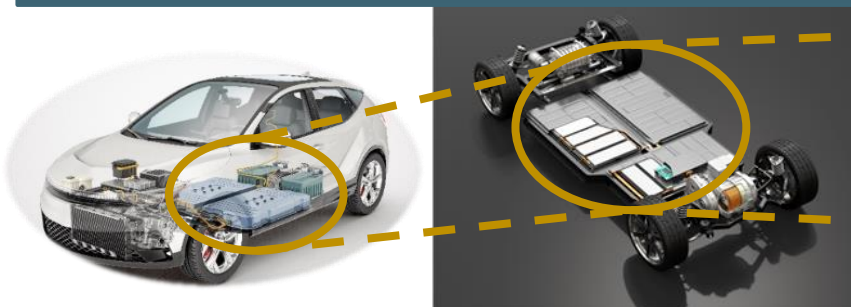


*EP: Engineering plastics

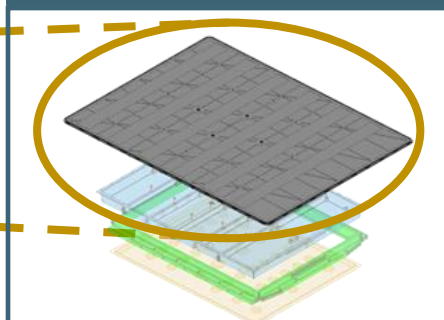
Creating demand by offering concepts



Vehicle battery pack



Existing item: Metal



Newly developed item: Plastic



Product concept

- Reduced weight
- Improved recyclability
- Greater freedom in design

Capturing market changes, as well as creating and capturing new markets by offering concepts for modular components



Establishing new business models by deepening the solution capabilities we have acquired and strengthened, as well as our ties with other companies

Social challenges



Mitsui Chemicals

- Business opportunity exploration, planning & design
- Material development & supply

ARRK

Development support from development through to small-lot production

Internal partners

External partners

KYOWA

- Mold production and supply
- Prototyping of components

Examples
of new businesses

Transformation of ARRK

Setting business foundations that enable continuous growth and contribute to the Mobility Solutions Business Strategy

Structural reform

Making business operations more efficient
Shifting to asset-light structure

Pursuing a growth strategy

Extending business model to encompass offering solutions

	Materials	Design	Mass production Other functions	Finished product
New transport system		Glydways	Suzuki Motor Corporation	Vehicle for new transport system
Innovative materials development	 	 		Auto parts
Robot development			SoftBank Robotics Corporation	

With social challenges as our starting point, we are pursuing new business development that taps into solution capabilities

Business Strategy Presentation

ICT Solutions



平原 彰男
HIRAHARA Akio

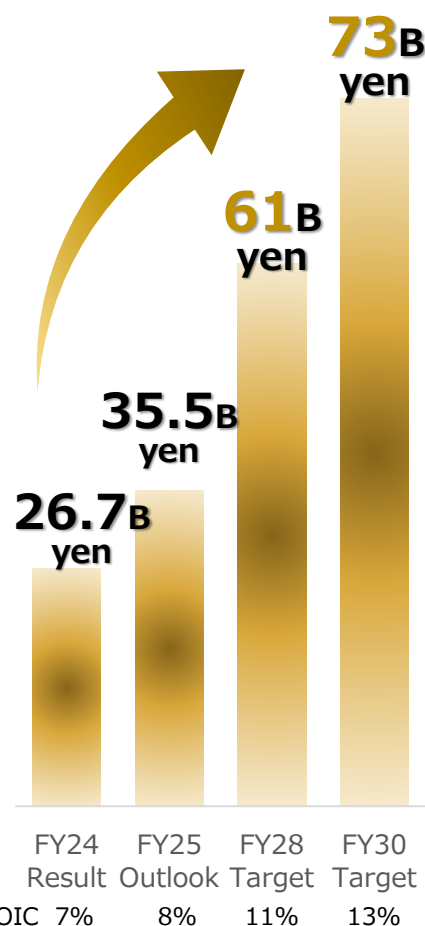
Representative Director,
Senior Managing Executive Officer,
Business Sector President,
ICT Solutions Business Sector



Strategy for achieving our FY28 targets

Focus resources on key businesses

**Semiconductor & assembly (ICROS™ Tape, MITSUI PELLICLE™, next-gen materials),
imaging, converting, battery materials**



Semiconductor & assembly

Contributing to the advancement of semiconductors via a wide-ranging rollout of products for cutting-edge fields

ICROS™ Tape

Increasing production capacity in line with market growth

Bolstering technical support and enhancing our development setup to expand business by introducing a wide variety of products to related fields

MITSUI PELLICLE™

Continuing & reinforcing our strategy to be the top player in cutting-edge EUV/DUV sector
Early commercialization of CNT pellicles

Next-gen materials

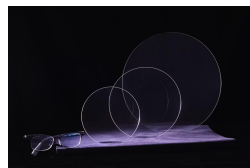
Getting ahead of the competition in commercializing materials for the packaging process

- Bonding material for 3D packaging
- Transparent adhesive & polymer waveguide materials for co-packing optics
- PFAS alternative:
Ultra high heat release film



Imaging

Sales growth & use diversification for AR/VR
Accelerating development of AR materials



Converting

Speeding up global rollouts as well as the launch of differentiated products in key markets for coating & engineering materials

Bolstering our global production network
Considering enhancement of our sales, technical support and development setups in emerging markets

Battery materials

Accelerating the development of next-gen materials to help improve lithium-ion battery (LiB) performance



2		<div>ICT Solutions Business: Key Investment Projects, Plus Business Restructuring & Optimization</div> <div>Speeding up growth of key businesses through active investment in priority sectors while also pursuing business restructuring & optimization</div>										<div>Mitsui Chemicals</div> <div>Dec. 17, 2025</div> <div>Semiconductor & assembly</div> <div>Imaging</div> <div>Converting</div>	
Key investment projects	Sectors		Project	Timing	Capacity	FY20	FY21	FY22	FY23	FY24	FY25	FY26 Onward	
	Semiconductor & assembly	ICROS™ Tape	Launch of ICROS™ Tape operations in Taiwan	January 2020	3.8million m²								
			Launch of operations by Mitsui Chemicals ICT Materia	April 2024	-								
			Increase in ICROS™ Tape capacity in Taiwan	June 2024	3.8million m²								
		MITSUI PELLICLE™	New EUV pellicle facility	April 2021	-								
			Acquisition of Asahi Kasei pellicle business	July 2023	-								
			Investment in CNT pellicle production facility	March 2026	5,000 sheets								
		Next-gen	Investment in SHINKO ELECTRIC INDUSTRIES	March 2025	-								
			Others	Tender offer for Honshu Chemical Industry	June 2021	-							
		Incorporation of Nippon Aluminum Alkyls as a wholly owned subsidiary		October 2025	-								
	Imaging		Investment in new APEL™ plant	June 2022	+50%								
	Converting		Acquisition of DIC Kako by Japan Composite	December 2020	+70%	April 2023: Absorption-type merger by Japan Composite							
			Increase in polyurethane dispersion capacity	June 2025	+100%								
Increase in XDI special isocyanate capacity			January 2026	+20%									
Restructuring & optimization			Split and partial transfer of shares in Mitsui Chemicals Tohcello	April 2024									
			Transfer of shares in Katsuzai Chemical	July 2024									
			Transfer of shares in DM Novafoam	March 2025									
			Withdrawal from toner binder resin business	June 2025									
			Withdrawal from nitrogen trifluoride business	During 2026									



Achieving business expansion by rolling out a wide range of ICT-related products to cutting-edge semiconductor fields

Continuing & reinforcing our strategy to be the top player in cutting-edge (EUV/DUV) sector
Early commercialization of CNT pellicles

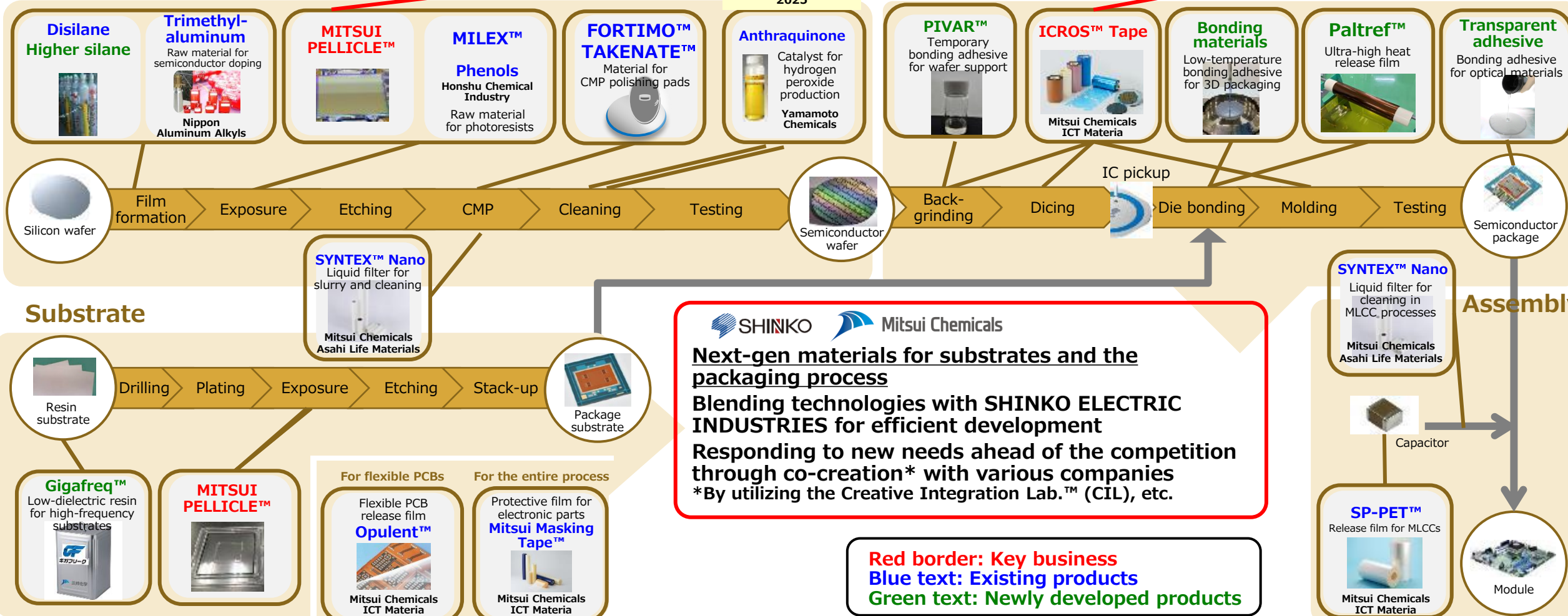
Introducing new products into related fields and increasing production capacity

Front-end

*Became wholly owned subsidiary on October 1

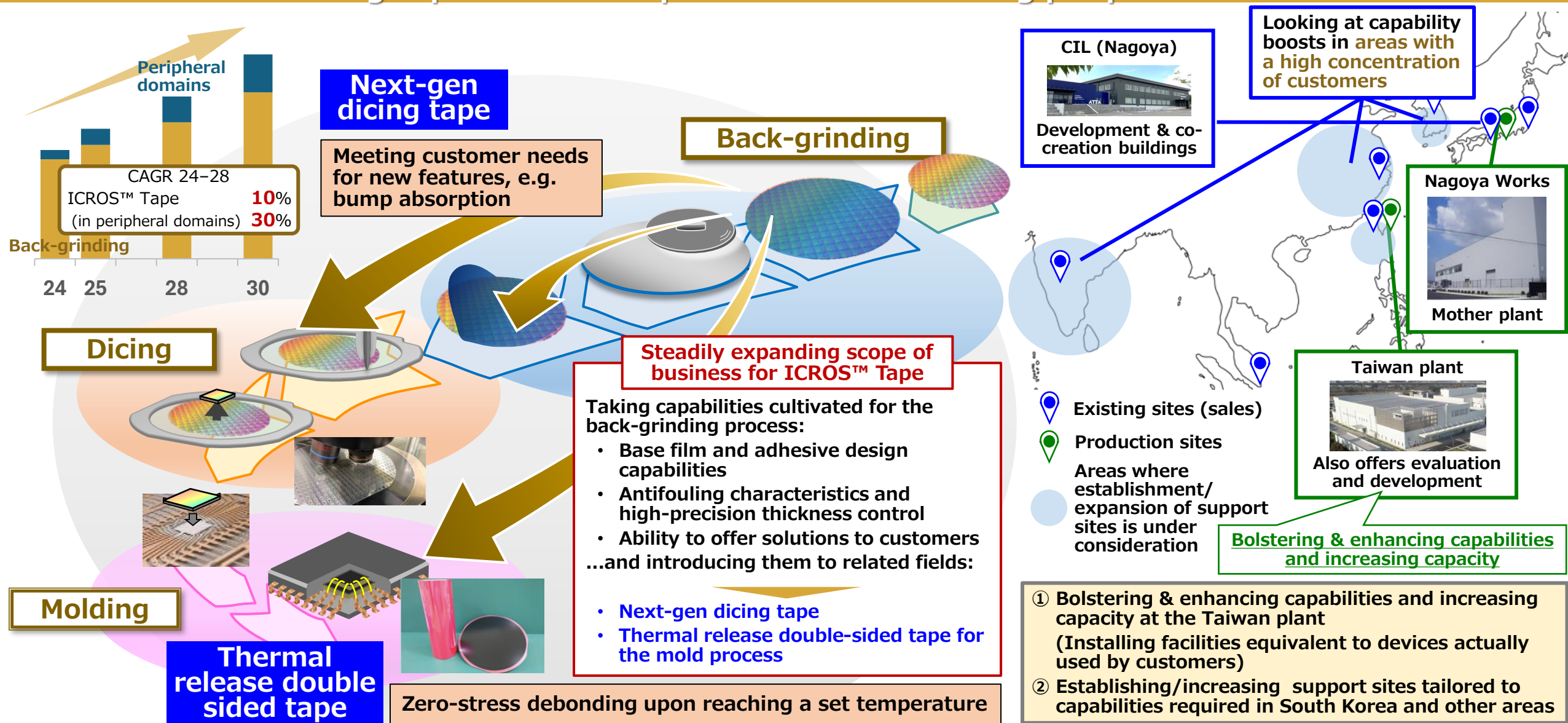
*production increase 2025

Back-end / packaging





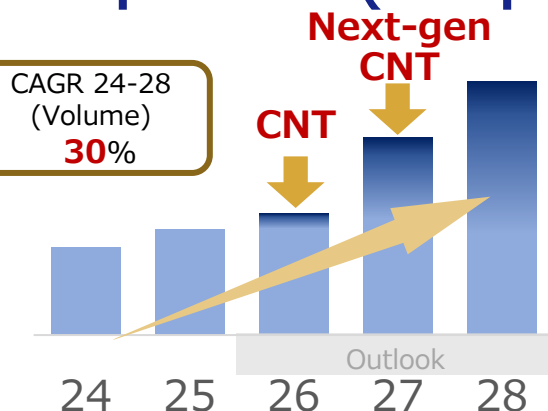
Leveraging a market-leading product strength and strong marketing capabilities to expand business including peripheral domains





Achieving business expansion by always moving into cutting-edge fields ahead of the competition

EUV pellicles (CNTpellicles)

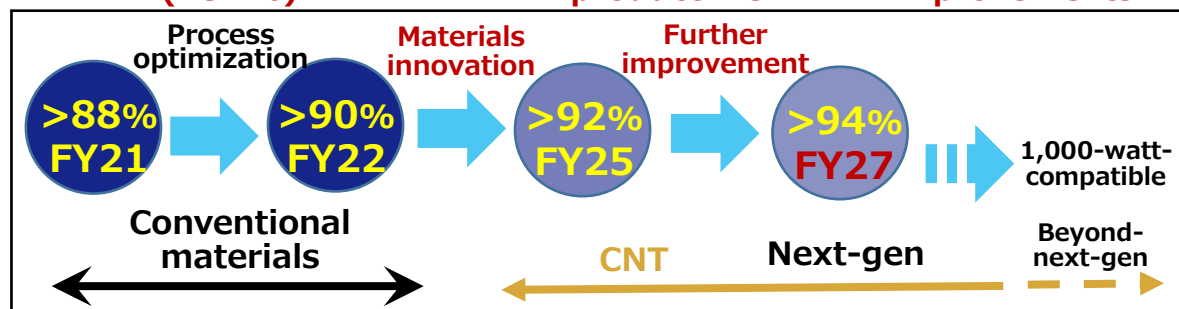


EUV lithography technology
(Downsizing + higher throughput)

Higher output
(≥ 600 W)

Pellicles able to withstand even harsher lithography environments will be needed in future (next-gen)

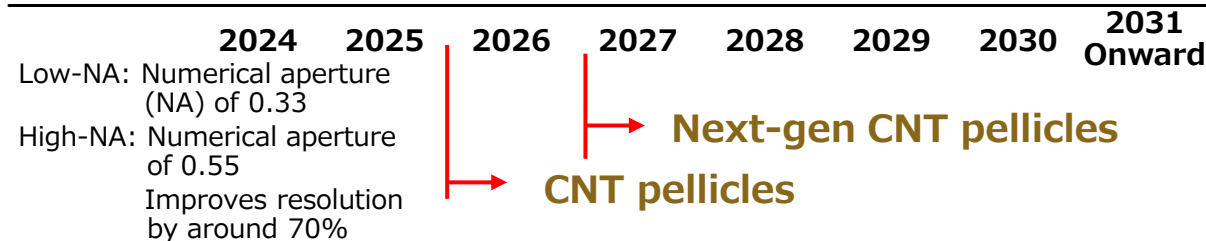
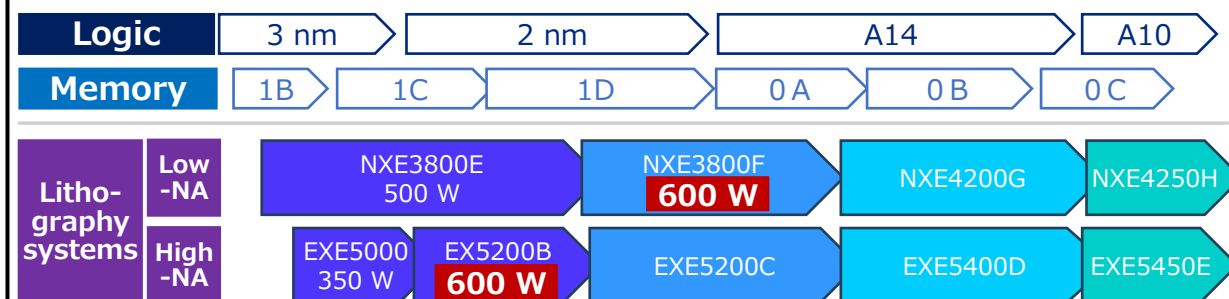
Even higher transmittance (>94%) + Longer product life \Rightarrow Further improvements



- Installing facilities for mass production of CNT pellicles at the Iwakuni-Ohtake Works
 \Rightarrow Scheduled for completion in FY25, in line with the initial plan
- Also planning to undertake beyond-next-gen development aimed at 1,000 W compatible pellicles

Plans for Semiconductor Miniaturization and market launch of lithography equipment

(Source: Compiled by MCI from lithography equipment makers' external presentation materials)



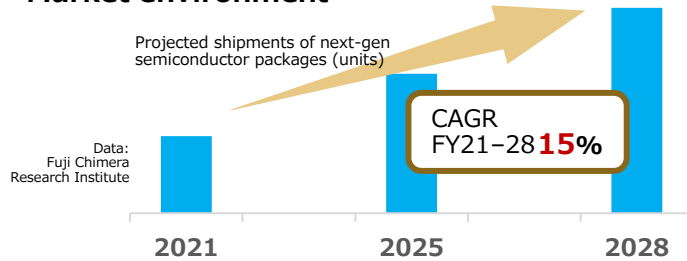
Logic: Amid the shift to high-power lithography equipment, companies are **evaluating CNT pellicles** with high heat resistance
Need for higher transmittance and longer product life to improve productivity

Memory: Due to semiconductor miniaturization, considering a shift from a pellicle-free approach to the introduction of **next-gen CNT pellicles** offering high transmittance and a long product life

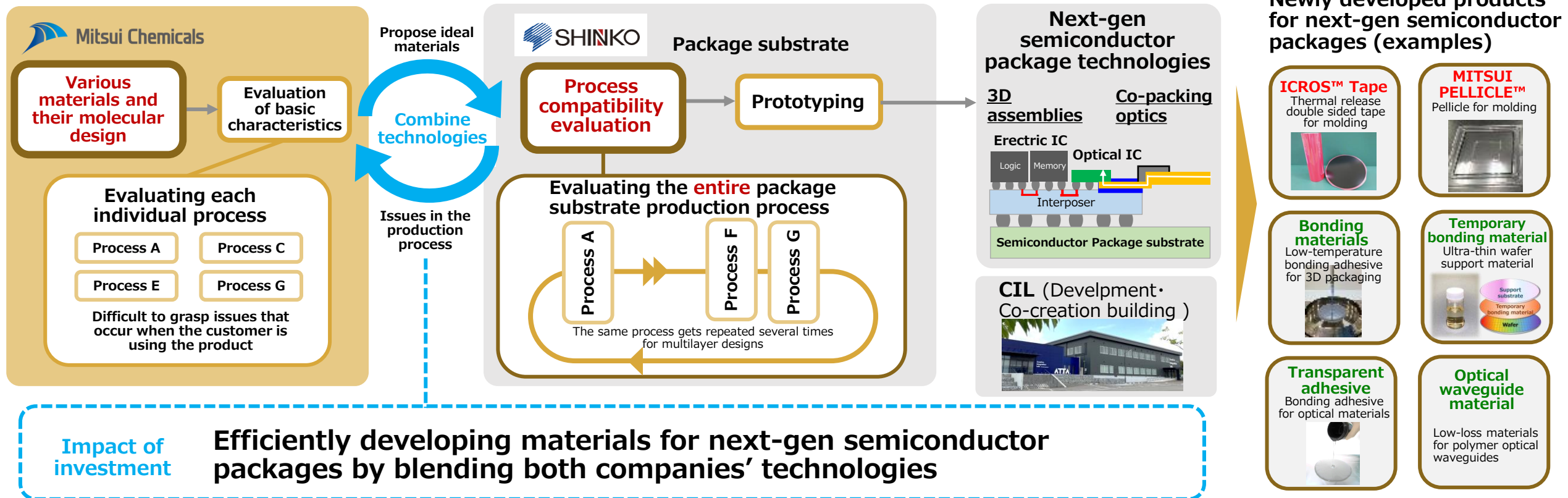


Accelerating development of prototypes and materials for next-gen semiconductor packages

Market environment



With demand for high-performance semiconductors used in servers and data centers expected to rise, there are calls for the development of next-gen semiconductor packaging technologies able to meet the need for higher speeds and lower power consumption

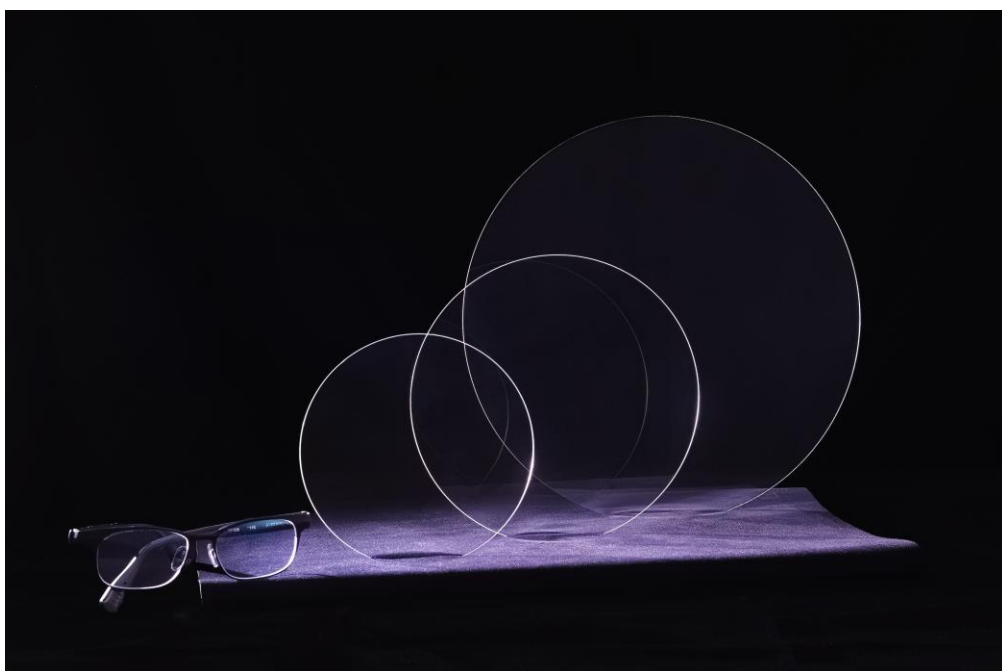




Expanding the portfolio into growth fields through downstream development, starting with rollout of material-centered applications

Augmented Reality (AR) market:

AR glasses are forming a new market as a next-gen information device. Integration with AI (AR+AI) will drive market growth



- Progressive shift to using polymer substrates for optical waveguides amid demand for safer, lighter AR glasses
- Supplied a highly flat wafer (total thickness variation of 1 μm or less)*
- Developed the world's first 12-inch optical polymer wafer (announced December 10)

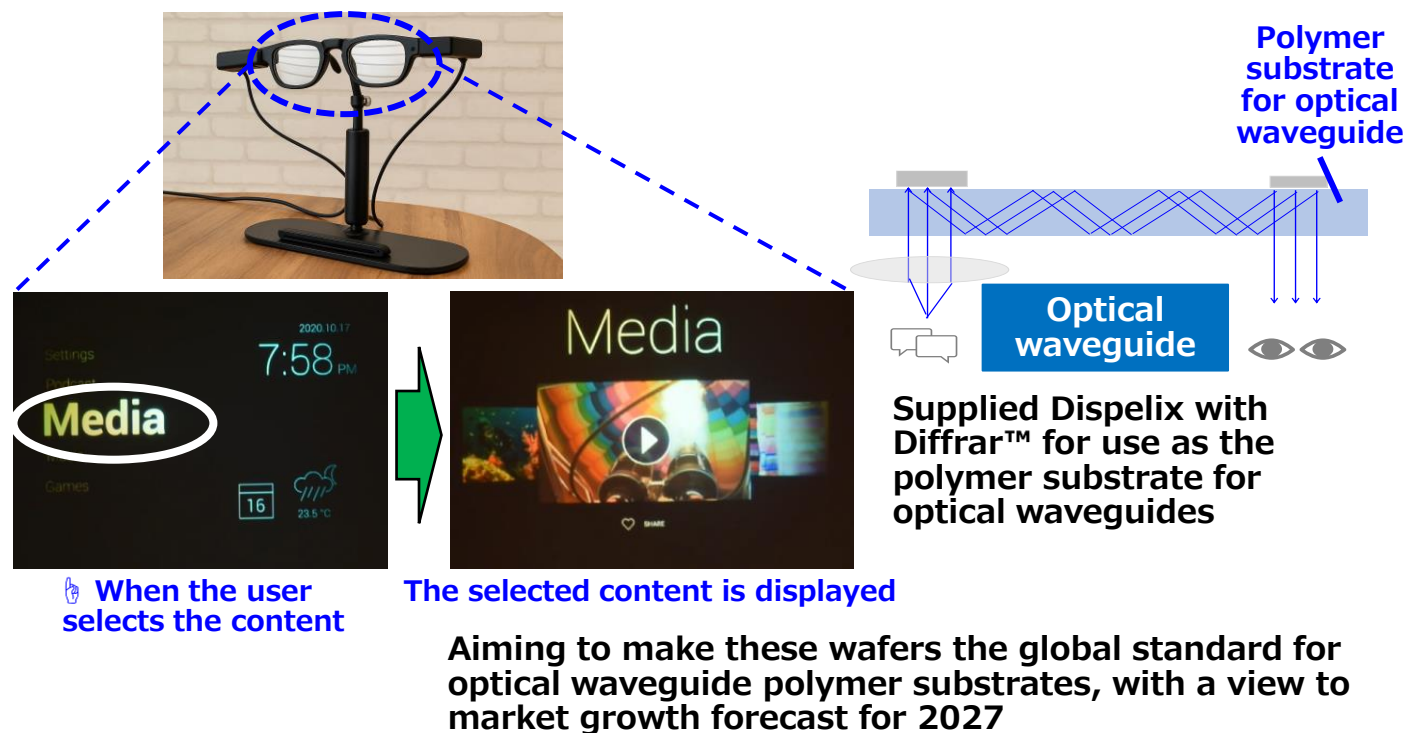
*Mass-produced 6-inch wafer

Collaborating with major technology companies to accelerate development aimed at commercialization

(Example of collaboration)

Collaboration with Dispelix, a leading Finnish company in optical waveguide display technology (announced June 3)

- Created a single-layer, full-color display for AR glasses
- Lightweight, with a wide field of view

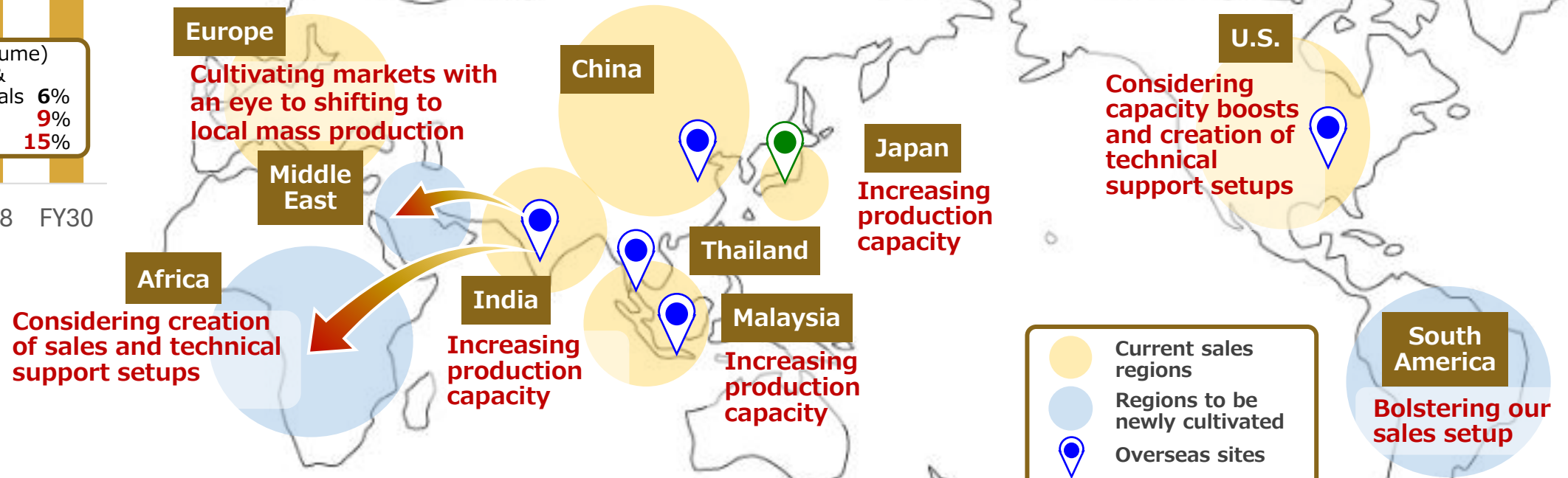
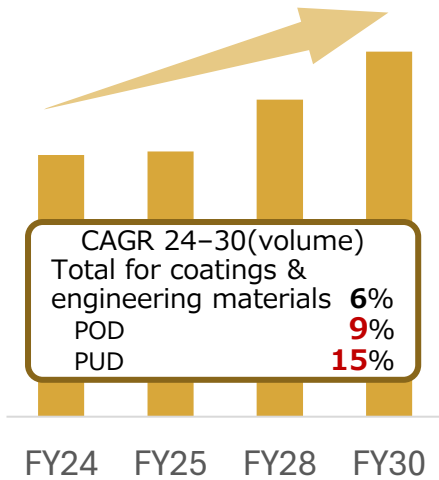




Converting Solutions: Global Expansion of Coating & Engineering Materials

Speeding up business expansion by rolling out products tailored to environmental needs to core markets

- Expanding sales regions
- Establishing production sites and increasing capacity in response to global demand



India

Coating tech center (CTC)



- Technical support
- Medium-scale prototyping and sample production
- Development of brands suited to local needs

Bolstering & enhancing capabilities

Middle East
Africa

Using the CTC in India to provide technical support and cultivate markets

⇒ Considering creation of sales and technical support setups to tap into local needs



With more Western countries restricting the use of PFAS, demand for alternatives is expected in some sectors. Using our monomer and polymer technologies, we are developing and offering materials tailored to usage environments/methods.

Key features of fluoropolymers

Chemical/oil resistance

Heat resistance

Weather resistance

Release/antifouling properties

Low-dielectric properties

Sliding properties/abrasion resistance

Main alternative material candidates

Acrylic/urethane/polyolefins

Silicones

PEEK/PPS

Ceramics/silica

High heat resistance

(Examples of existing products)

TPX™

Low-dielectric and release properties equal to ETFE and PFA

ETFE: Ethylene tetrafluoroethylene
PFA: Perfluoroalkoxy alkane

MIPELON™, LUBMER™

Better sliding properties than PTFE

PTFE: Polytetrafluoroethylene

We have monomer and polymer technologies with properties equal to or better than fluoropolymers

Further developing markets by addressing needs in a way that anticipates social issues

Developing and offering materials tailored to usage environments/methods



Paltref™

(ultra-high heat resistance + releasability)

Ultra-high heat release film for semiconductor and assembly processes



BONRON™

(oil resistance + Food Sanitation Act compliance)

Coating material for food packaging



The background of the slide is a photograph of a bright blue sky filled with soft, white clouds. A large, solid blue arrow points from the left side of the image towards the right, partially overlapping the sky and the white background on the right. The text is centered within the blue arrow.

A global solutions company that
leads change and contributes to a sustainable future

Chemistry for Sustainable World



Mitsui Chemicals

Challenge Diversity One Team

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